

Online



Thanks! **AMP NETCONNECT** **Celebrates 15-Year** **Partnership With** **Online Communications**

Above from left:
Tony Gibbs (TE NZ Industry
Manager), Clark Meister
(Online Comms. Director),
Mike Stacey (TE BDM),
Grant Major (Online Comms.
Managing Director)

Case Study

15-Year Partnership Between a World-Leading Manufacturer and a World-Class Installer

When cabling and telecommunications installation specialist Online Communications first began using products from AMP NETCONNECT, Serial cables operating at 1 Mbps were making their debut as the first Ethernet communications.

Today Cat 6_A, one of AMP NETCONNECT's fastest cabling systems, delivers up to 10 Gigabits of data per second - 10,000 times faster than the top speed when the two companies established a business relationship. This month, the cabling vendor threw a champagne celebration for Online Communications to mark 15 years of a partnership that has flourished as communications have evolved in speed and complexity.

"We celebrated together and gave them a plaque in recognition of their amazing support over the years," said AMP NETCONNECT's New Zealand Manager, Tony Gibbs. "As a Premier Partner, they have more than two decades of experience and with a depth of know-how backed by service like theirs it's easy to see why they are in the top 10 TENZ customers."

In recent years the companies have partnered to supply and install data cabling to high profile customers that include: Department of Corrections - nationwide, Shell Oil New Zealand, Foodstuffs New Zealand, The Warehouse, Weta Digital, Weta Workshops and Wingnut Films, Quotable Value, Department for the Prime Minister and Cabinet, Massey University, and many schools and colleges.

Online Communications Director Clark Meister said: "When other cabling vendors ask how they can win our business, we tell them, "Be more like Mike Stacey, Business Development Manager, and the team at AMP NETCONNECT." Mike does not expect us simply to place orders. He works hard, gets out to the market and talks to clients. It's more of a partnership than a vendor-supplier relationship.





Case Study



“That’s the big difference. I know that if there is an issue I can ring him and he will deal with it. His positive attitude makes us comfortable to be working with AMP NETCONNECT. They are always helpful, professional and ready to share their expertise.”

Clark said that staff from both companies comprised a tight group of people who liked to discuss work over coffee, or drop in to each others’ offices for Friday afternoon drinks.

As part of the 15-year celebration, Online Communications took delivery of an Agilent WireScope Pro level IV test device to augment large range of cable testing and certification tools used for thorough testing of Tyco Electronics cabling solutions. This new cable scanner was needed for testing and certifying of Online’s most recent AMP NETCONNECT Category 6_A 10G BASE T installation at Weta Digital where only this cable scanner could achieve the high level of testing required for this high grade cabling system.

Online Communications is an AMP NDI (NETCONNECT Designer & Installer). In this role Online is able to supply AMP’s 25-year performance warranty on all AMP NETCONNECT copper and Optical Fibre installations. Only a recognised NDI can offer this level of warranty. As a baseline to their training scheme every Online installer has achieved AMP NETCONNECT Installation & Testing (ANIT) certification and selected staff have achieved AMP NETCONNECT Consultants & End-Users (ANCEC) network design certification.

About AMP NETCONNECT

The AMP NETCONNECT business unit of Tyco Electronics develops, manufactures, and supplies a comprehensive range of communications infrastructure systems and products for customer-owned networks in government, education, healthcare, finance, manufacturing, education, residential, power, technology and other markets.

Having established itself as the pre-eminent provider of commercial premises structured cabling systems for optical fibre and twisted-pair copper technologies, Tyco Electronics has broadened its AMP NETCONNECT product portfolio to include a complete line of infrastructure management solutions, data centre solutions, 10 Gigabit solutions, secure network solutions and even upper-level asset management solutions. The full spectrum of industry-leading products combines with superior customer service, making the AMP NETCONNECT business unit a single-source system provider to meet the wide range of communications infrastructure needs for local and global customers with local support and global capabilities.

About Online Communications

Online Communications is a specialist cabling and communications company, which provides brand independent installation and support of cabling systems. Online’s skilled and experienced technicians maintain a wide variety of copper and fibre optic cabling systems and also supply and support cabling products and associated electronic equipment including PABX systems, IP surveillance Camera Systems and network equipment.

Online has been in operation since 1988 and enjoys an enviable reputation in the market place for quality, professionalism, dependability and excellent client support. Based in Wellington’s business district, Online’s team covers the greater Wellington region; including their own Palmerston North based team. Nationwide installations are managed by the Wellington team and installed by Online’s local representation that perpetuate the company’s approach to business and have similar philosophies to Online, ensuring a single point of contact for clients.

For more information

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